

Subject: Invitation to transact with Fresenius Medical Care via SAP Business Network

Dear Valued Supplier,

Fresenius Medical Care (FME) is continuing to strengthen and modernize its collaboration with suppliers worldwide. As part of this initiative, we are expanding our use of the SAP Business Network to enable a more efficient, transparent, and integrated way of working with our preferred partners.

Our aim is to **elevate our trading relationship with you to the next level**: moving from manual, paper-based and fragmented processes to a consistent, digital collaboration model that helps to integrate better our day-to-day operations, increasing speed, transparency and efficiency over our transactions

We are therefore reaching out to **invite you to connect with Fresenius Medical Care via the SAP Business Network**, which will become our standard platform for electronic purchase order and invoice exchange. Please note that getting connected with FME system is at no cost for suppliers.

Why are we doing this?

Our goal is to build a **more effective, future-proof supplier partnership with you**, supported by a shared digital platform:

- Reducing manual processes and paper-based documents
- Improving transparency and traceability of orders and invoices
- Enabling faster, more reliable communication between our teams

Many of our suppliers are already using the SAP Business Network successfully, and we would like to extend these benefits to our collaboration with you.

What does this mean for you?

By connecting with Fresenius Medical Care on the SAP Business Network, we are **elevating our trading relationship to a modern, digital foundation** positioning you as preferred partner across our entire suppliers base.

You benefit from:

- Receiving all purchase orders from Fresenius Medical Care electronically via the SAP Business Network
- Submitting purchase orders Confirmations (when required) electronically
- Submitting invoices digitally and tracking their processing status in real time
- Increased transparency and fewer manual follow-ups through a shared digital platform



Beyond our collaboration, the SAP Business Network is a global, secure platform used by thousands of buyers and suppliers worldwide. By being connected, you also gain the opportunity to:

- Use one single platform to trade with multiple customers
- Standardize order and invoice processes across your customer base
- Reduce manual effort and operational complexity as your business grows

This enables you to scale your digital collaboration efficiently, not only with Fresenius Medical Care, but across your wider customer network.

You can [learn more about the SAP Business Network and the benefits for your company here](#).

Your company already uses the SAP Business Network?

That's great. If your company already has an active SAP Business Network account, please **share your Ariba Network ID (ANID) with us**.

Please send your ANID to: supplier.enablement@freseniusmedicalcare.com

Once we have your ANID, we will **initiate the Trading Relationship Request** so that you can connect your existing account with Fresenius Medical Care. This request will come from the email address ordersender-prod@ansmtp.ariba.com. If you do not receive this request within 7 days after submitting your ANID, please check your SPAM folder and reach out to our supplier enablement team.

Your company is not yet using the SAP Business Network?

Before you can trade with Fresenius Medical Care through the SAP Business Network, you need to **create an account for your company**. An invitation email will be sent to you automatically in the coming days from ordersender-prod@ansmtp.ariba.com, guiding you through the registration process and the establishment of the trading relationship.

What will this cost?

There are **no fees for suppliers trading with Fresenius Medical Care** on the SAP Business Network when using a Standard account.

Note: SAP's standard commercial terms and fees apply if you choose to use additional paid services or transact with other buyers using an Enterprise account.

Where can I get help?



We understand that this decision may raise questions. Our Supplier Enablement Team is happy to support you — by email or via a short call — to clarify any aspects of the SAP Business Network or this initiative.

We have also created a Supplier Information Portal: <https://support.ariba.com/item/view/205946>, with more detailed guidance for many procedures, including account set-up, order processing, invoice submission and catalog handling. It also includes an FAQ with answers to the most frequent questions that we receive about the SAP Business Network and the trading with Fresenius Medical Care.

Our Supplier Enablement Team also stands ready to support you throughout this process and answer any questions you may have: supplier.enablement@freseniusmedicalcare.com

We appreciate your continued partnership and cooperation as we move to a more streamlined, global digital platform. This change is an important step toward improving efficiency, transparency, and collaboration for both Fresenius Medical Care and our suppliers.

Kind Regards,

Fresenius Medical Care

Supplier Enablement Team